

Catherine Wiltshire

From: Lamaii Black <[REDACTED]>
Sent: Wednesday, 26 October 2022 6:31 PM
To: Dan Gordon
Cc: Lachlan Yeates
Subject: 2 Bangaroo Street, North Balgowlah
Attachments: Proposal - 2 Bangaroo Street, North Narrabeen.pdf; EOI Timetable.pdf; Upstate Projects - Projects Sold.pdf; Upstate Projects - Sites Sold.pdf; Upstate Project - On the Market.pdf

Follow Up Flag: Follow up
Flag Status: Flagged

Dear Dan,

RE: 2 Bangaroo Street, North Balgowlah

Thank you for considering Lachlan and our team at Upstate to represent you in a forthcoming sale.

I have enclosed for you:

- Our sales proposal
- EOI timetable
- To instill some confidence, our projects sold, sites sold and on the market

Please do not hesitate to contact us regarding any matters which you may wish to discuss.

Lamaii Black
Executive Assistant to Lachlan Yeates
UPSTATE



www.upstate.com.au



Suite 15, Level 1, 888 Pittwater Road
Dee Why, NSW

UPSTATE

/ Commercial

26 October 2022

Attention: Dan Gordon
C/o – Northern Beaches Council

To Dan,

Thank you for the opportunity to provide you with the following market opinion for the likely sale of 2 Bangaroo Street, North Balgowlah. We are excited by the prospect of working for you in the sale of your property. [REDACTED]

[REDACTED]

If you have any questions in general, or in relation to the proposal, please feel free to call me anytime. We look forward to working with you and achieving a great result when the time is appropriate.

Best,

[REDACTED]

Lachlan Yeates
Director in Charge/Licensed Sales Agent

[REDACTED]

[REDACTED]

Vincent West
Director/Commercial Licensee in Charge

[REDACTED]

Your Team All Working For You



Lachlan Yeates
Director
Licensed Real Estate Agent
Your first point of contact
Buyer inspections
Negotiating with buyers



Vincent West
Director
Licensee in Charge Commercial
Utilisation of commercial team
Buyer inspections
Commercial buyer work



James Leith
Licensed Sales Agent

Residential database work
Assisting with inspections



Oliver Rosati
Licensed Sales Agent

Commercial database work
Assisting with inspections



Lamaii Black
Executive Assistant

Campaign management
Marketing and invoicing



Finn Duckworth
Sales Associate

Residential database work
Assisting with inspections

50% commission to selling agent



Tulo Sila



Eddy Kalnian



Kim Adams



Harry Pownall



Peter Mosedale



Chris Aldren



Kirsten Bertram



Annelise Van Pijlen



Martin Orth



Michelle Jones



Kim Adams



David Bain



Geoff Pickering



Keelan Scott



Sam Bibby



Alexandra Owen



Chris Aldren



Jeff Johnson



Ziggy De Haan



Tess Lazareff



Ashley Coates



Emily Bulic



Saxon Stonehouse



Paul Ferrari



Jennifer Skinner



Paul Cunningham



Harry Pownall



Phil Feseha



Susanne Mitchell



Ninya Shi



Ali Baxter



Angie Barbour



Elizabeth Purvis



Nathan Ford



Mary Anne Cronin



Raymond Lacoste



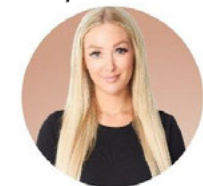
Emma Zhang



Frank Livoti

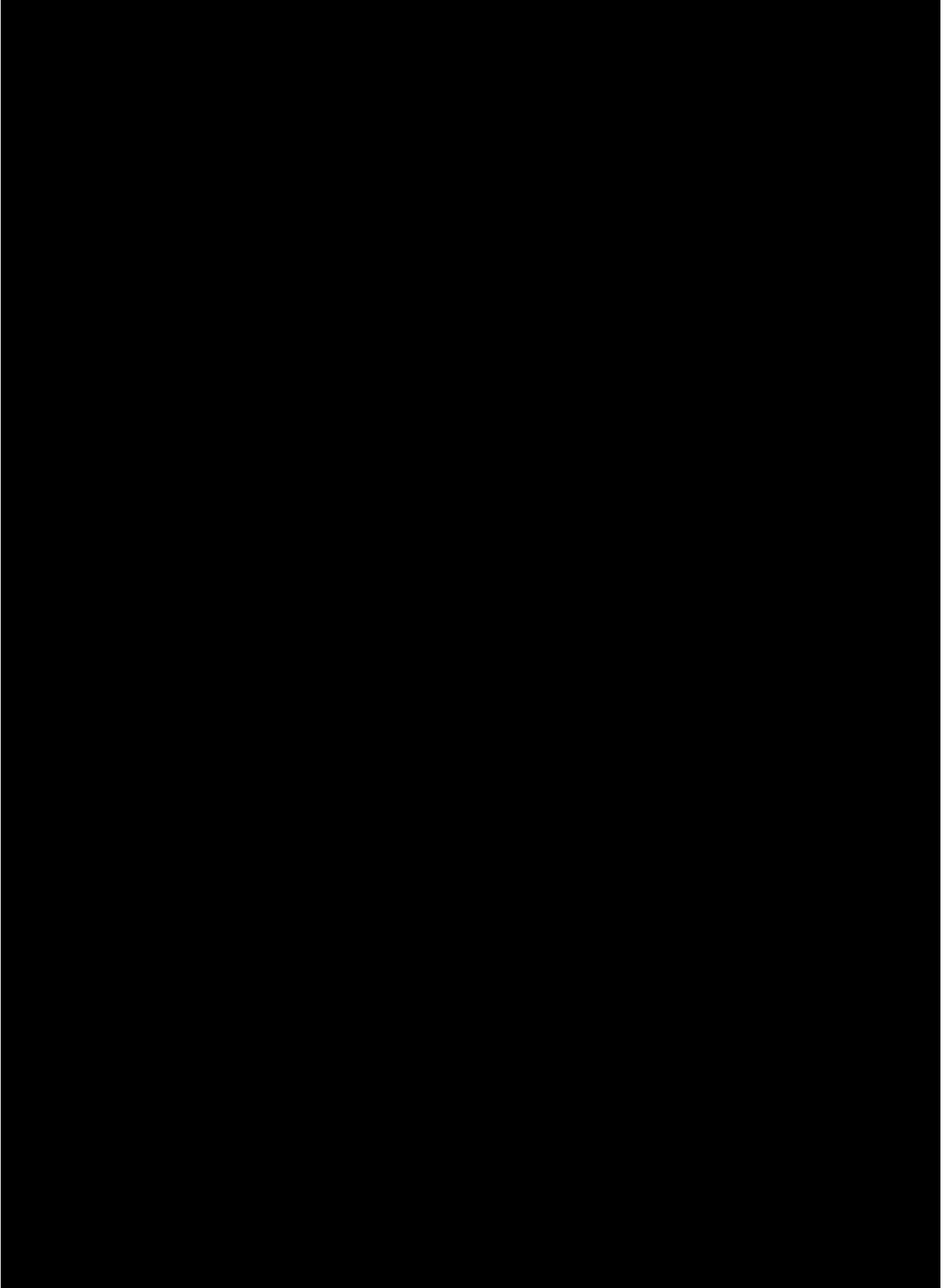


Tanja Vroman



Ali Baxter

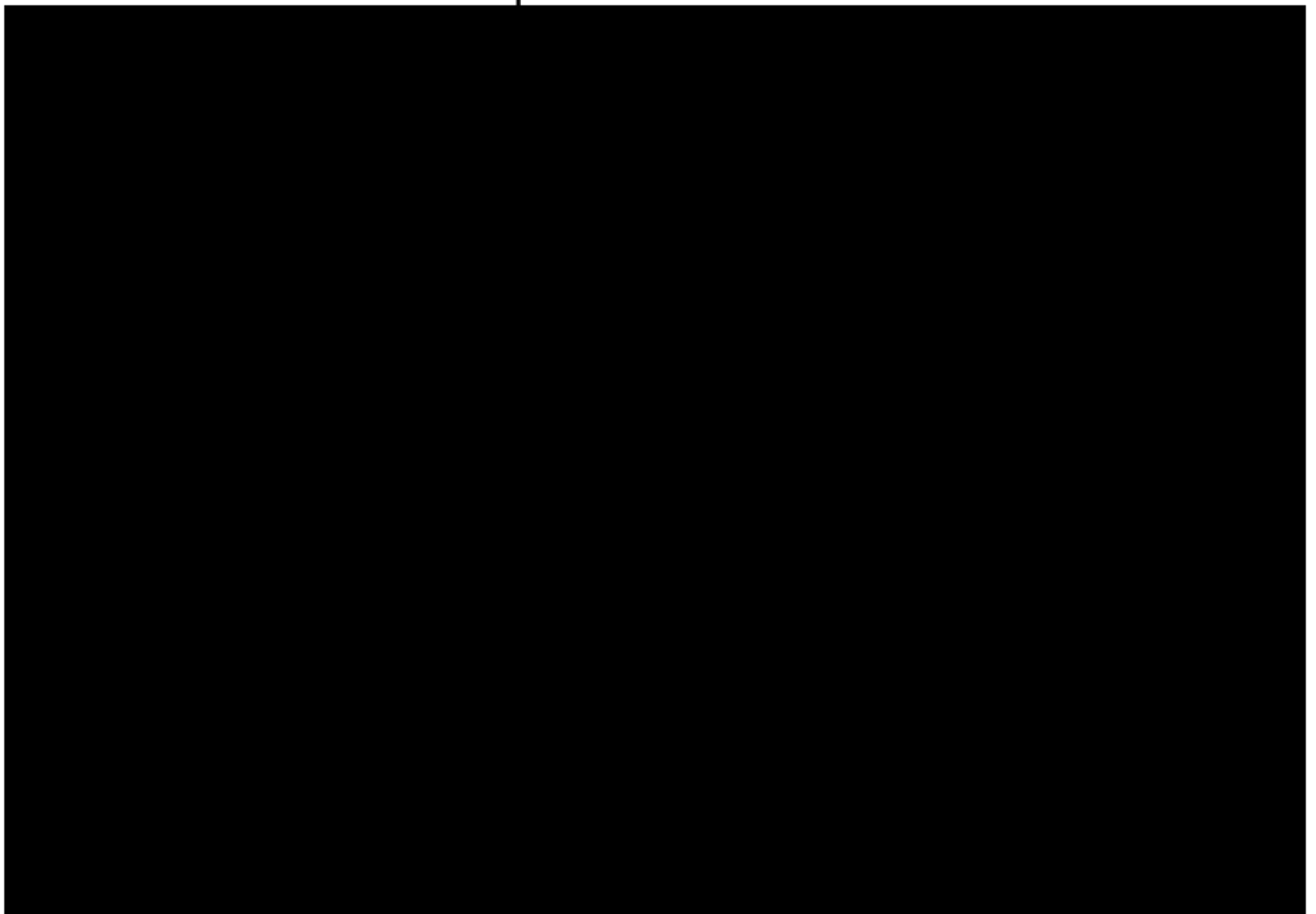
Testimonials



Current Sites for Sale



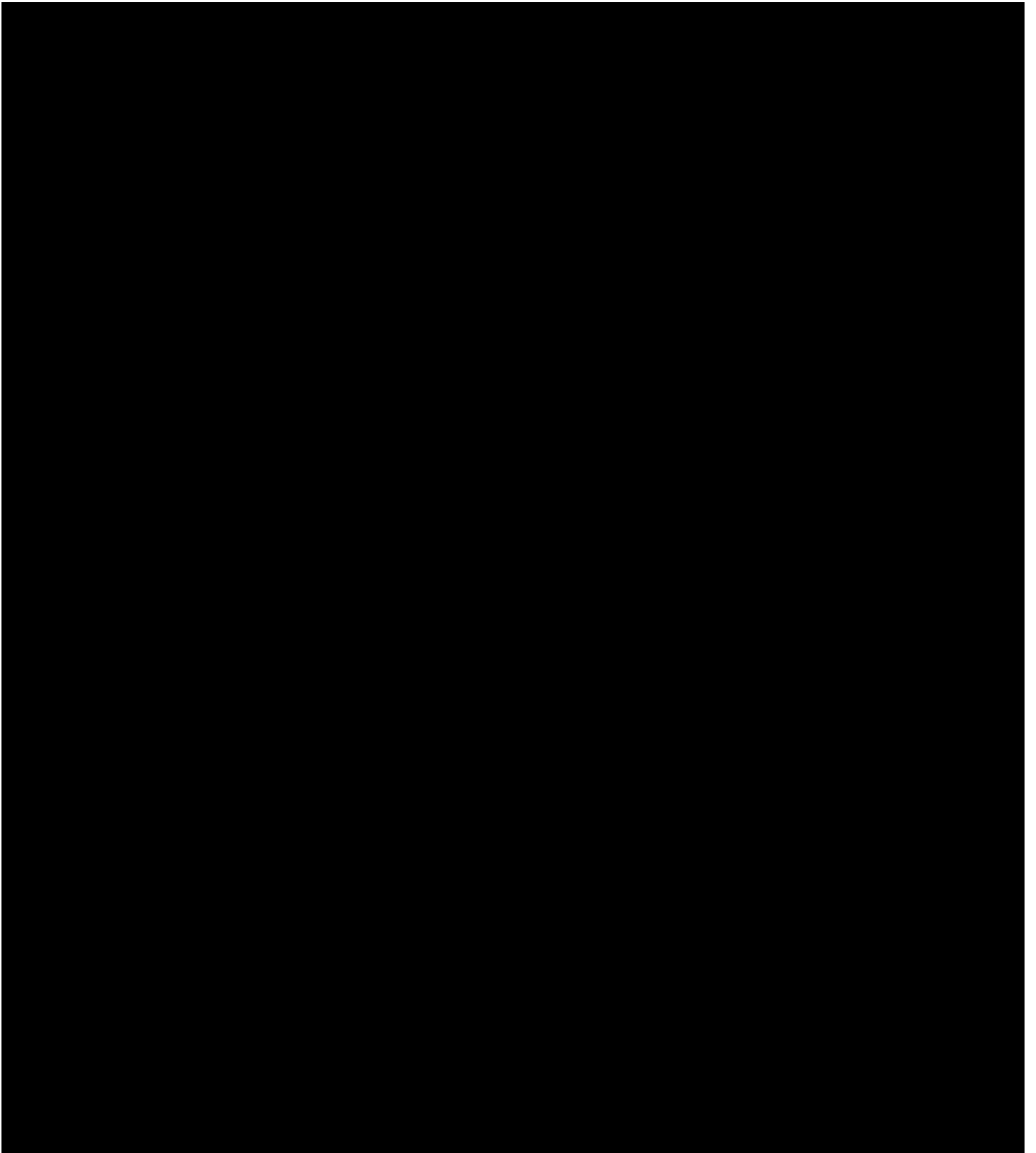
Comparable Sales



Example Project Sale



Proposed Marketing Campaign



UPSTATE / Commercial

Upstate Commercial would be delighted to handle the marketing and sale of the property and propose the following fee structure to be fair and reasonable:

[REDACTED]

Thank you for the opportunity to work on your property, we look forward to delivering the best result possible for you.

Best,

[REDACTED]

Lachlan Yeates
Director in Charge/Licensed Sales Agent

[REDACTED]

[REDACTED]

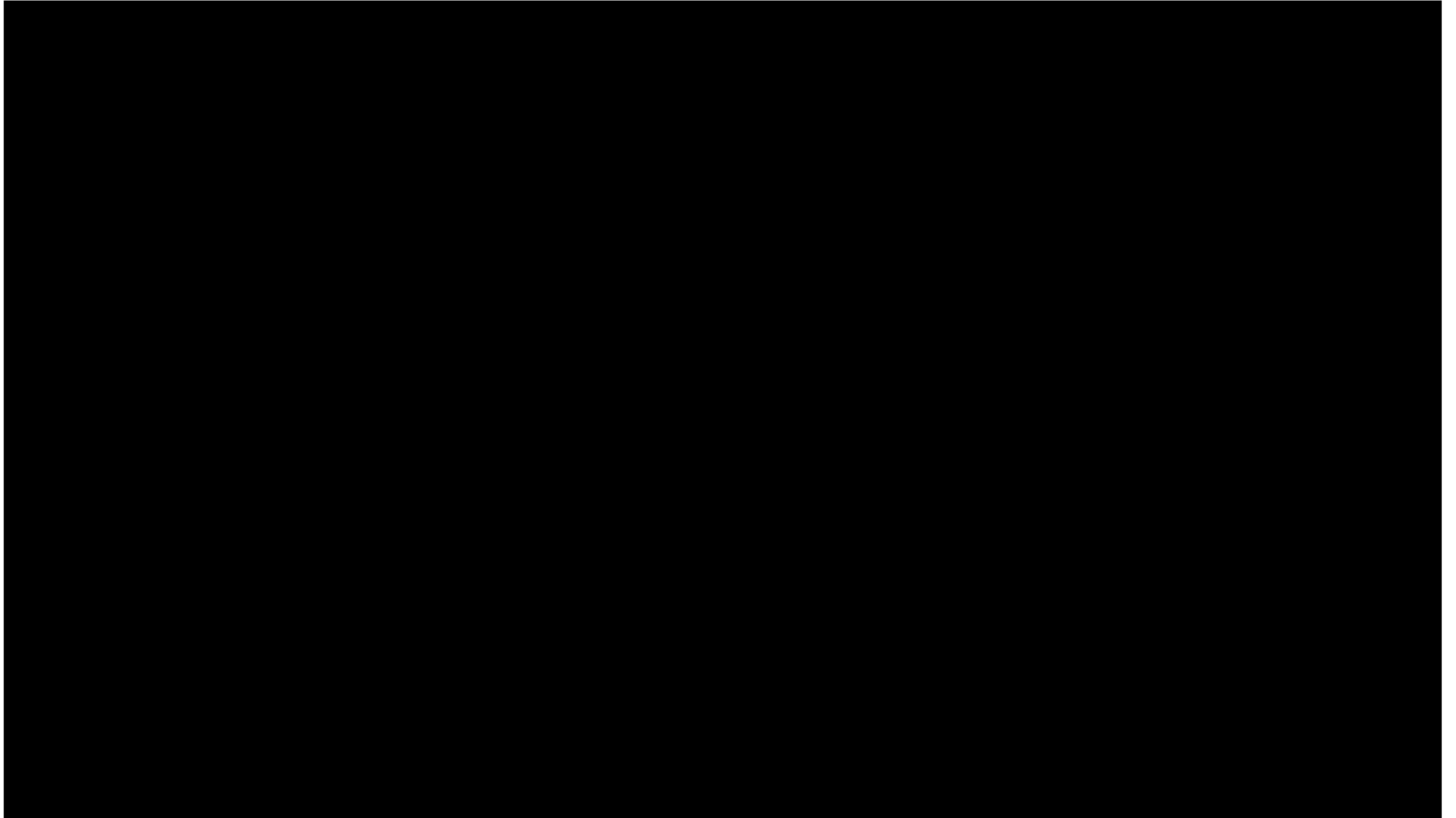
Vincent West
Director/Commercial Licensee in Charge

[REDACTED]

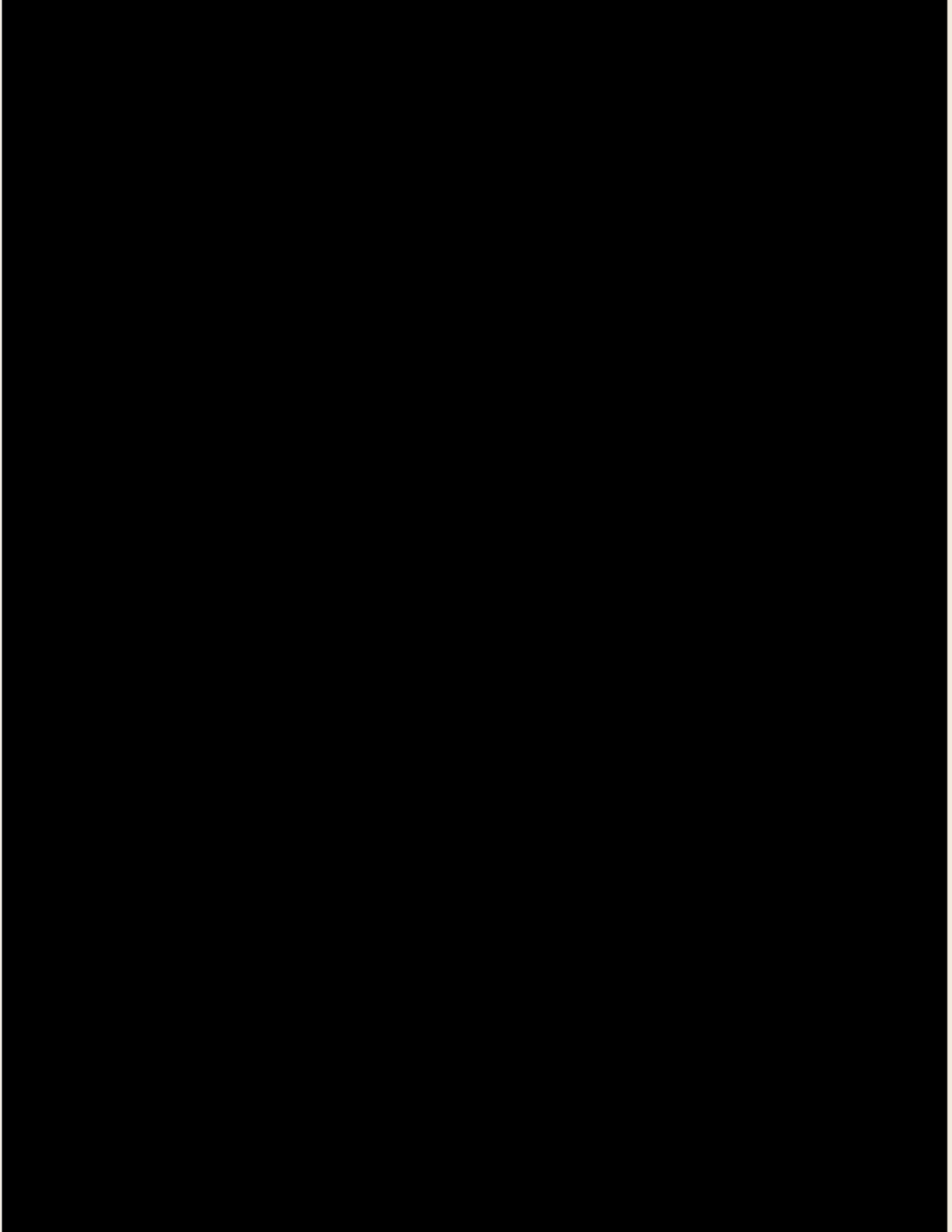
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Auction Calendar

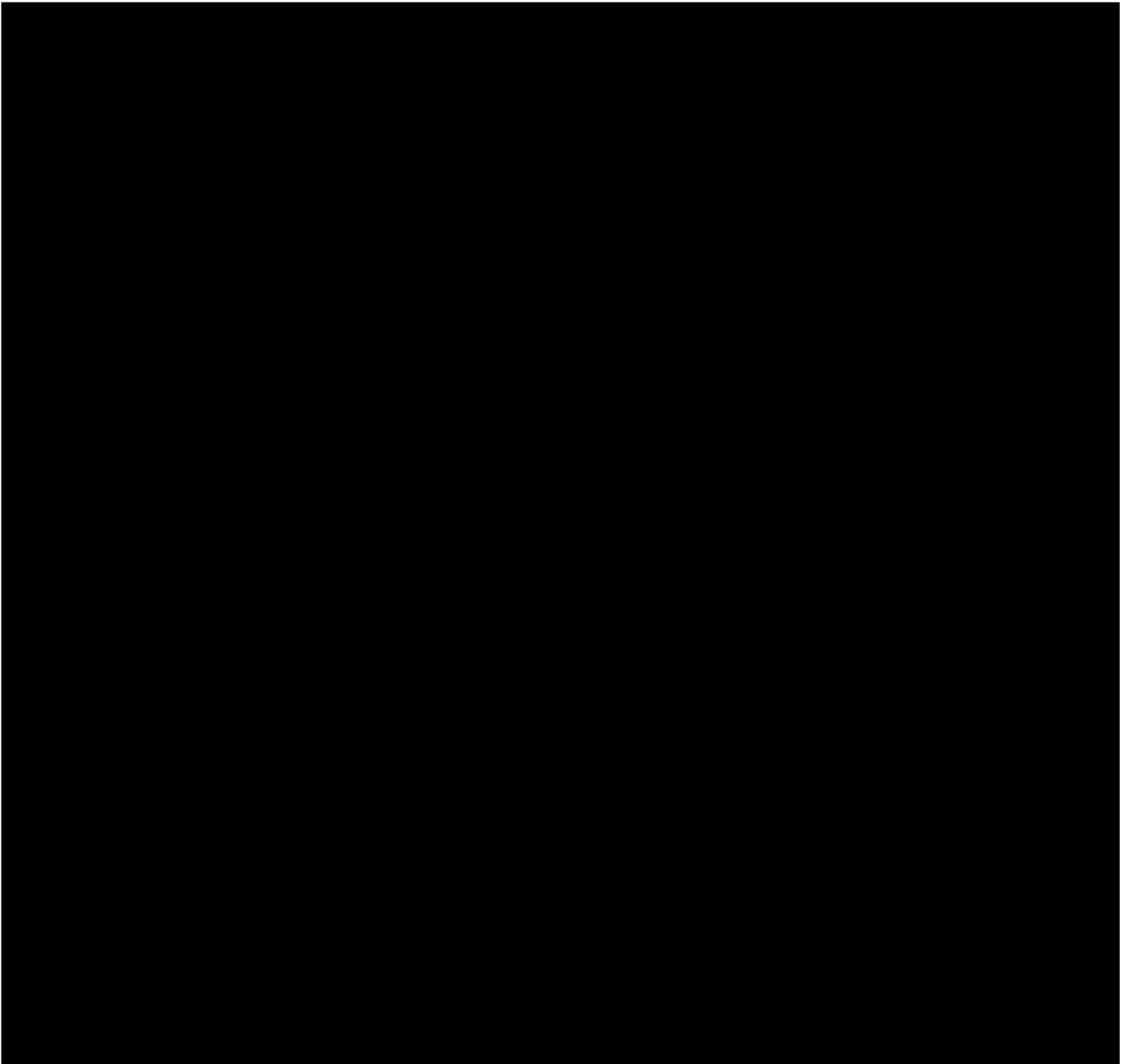
2 Bangaroo Street, North Balgowlah



Some of Our Sold Projects



Some of Our Site Sales



Buy off the plan

